

## CPD - Telework

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We're a civil infrastructure design and management firm, we design, we document, we tender and we manage the construction of civil infrastructure. That's roads, drainage, water and sewerage.

Digital technology makes what we do possible. There's no question about that! I think what has happened now is there is almost a culture of home based professionals and sub-professionals who are working on the same lines as we are operating.

All these people are sufficiently experience and resourced to operate without direct supervision, that's what makes it work for us.

The productivity improvement gives us a competitive edge in that we don't have big city rents to pay and we don't have a management and administrative rump which adds to costs so we are very cost effective and very competitive and that appeals to a significant segment of our market.

I think that the work, life benefits are significant. I estimate in my own case, that I probably save, just looking at the time that it takes my wife to commute to and from work, I save up to 7 to 8 hours a week which means I can do more productive work during the day or I can spend that extra time marketing and promoting the business or other interests.

From a productivity perspective our subcontractors are locked into lump sum fixed price sub contracts and they are generally, invariably good at what they do. They are experienced operators who know exactly what they are doing and the supervision that we give them is limited.

Both our clients and the authorities that have to review and approve our work, Local Government and Federal Government agencies in some instances and our land developer clients are all coming around to accepting drawings in digital format. There is no need to provide hard copies any more. That is a big win for us. It makes life a lot easier. We are moving towards the paperless office in terms of storage of design documentation.